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## JOSEPH A. DIETRICH

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### Profile

*Young, dynamic MBA candidate seeking career on international trade. Resourceful and knowledgeable about business relationships between U.S. and Japan. Culturally sensitive and internationally traveled. Excellent common sense, and decision-making abilities. Able to conduct business in Japanese and understand Japanese culture. Self-motivated, hard-working individual. In-depth understanding of emerging technologies and their commercial applications. Proficient user of word processing, web page design, and Internet programs.*

### Education

- 1999** **University of Miami, Florida**  
*Master of Business Administration Financial Analysis.*  
GPA: 3.9 Out of 4.0.
- 1995** **University of Miami, Florida**  
*Bachelor of Arts Degree, Asian Studies.*  
GPA: 3.8 Out of 4.0. Major GPA: 3.8 Out of 4.0.
- 1995** **Osaka Foreign Language University Osaka, Japan**  
*Japanese Language & Business Studies Certificate one semester*

### Skills

Japanese Proficient and French Proficient.  
MS Office Proficient and Html and webpage design Proficient.

### Related

INTERNATIONAL MARKETING

### Experience

- 1999 - Present** **Japanese Club, Miami, Florida**  
Assisted in organizing trade meetings on behalf of the Japanese business community  
Served as a Japanese-English interpreter  
Performed marketing planning and analysis.  
❖ Outstanding performance led to an offer of permanent employment
- 1997 - 1998** **SALES** **University of Miami, Florida**  
Participated in sales school classes and lectures.  
❖ Created sales school manuals and other materials

### Honors & Activities

- ❖ Japan. Lived with Japanese family for one year.
- ❖ Extensive traveling in Europe.
- ❖ Instrumental in organizing the External Marketing Committee of the Miami Chamber of Commerce.
- ❖ "Certificate of Merit" for outstanding service to the Japanese Club.

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